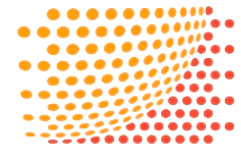


# INCOTERMS® 2010



CTC WORLDWIDE LOGISTICS



DESCRIPTION	INCOTERMS 2010			
<b>EXW</b> Ex works	Seller			Buyer
	Seller			Buyer
	Seller			Buyer
<b>FCA</b> Free Carrier	Seller			Buyer
	Seller			Buyer
	Seller			Buyer
<b>CPT</b> Carriage paid to	Seller	Seller		Buyer
	Seller			Buyer
	Seller			Buyer
<b>CIP</b> Carriage & Insurance Paid to	Seller	Seller		Buyer
	Seller			Buyer
	Seller			Buyer
<b>DAT</b> Delivered at Terminal	Seller	Seller		Buyer
	Seller			Buyer
	Seller			Buyer
<b>DAP</b> Delivered at Place	Seller	Seller		Buyer
	Seller			Buyer
	Seller			Buyer
<b>DDP</b> Delivered Duty Paid	Seller	Seller		Buyer
	Seller			Buyer
	Seller			Buyer
<b>FAS</b> Free Alongside Ship	Seller			Buyer
	Seller			Buyer
	Seller			Buyer
<b>FOB</b> Free On Board	Seller			Buyer
	Seller			Buyer
	Seller			Buyer
<b>CFR</b> Cost and Freight	Seller	Seller		Buyer
	Seller			Buyer
	Seller			Buyer
<b>CIF</b> Cost, Insurance and Freight	Seller	Seller		Buyer
	Seller			Buyer
	Seller			Buyer

## MORE DETAIL

Seller is only responsible for making the goods available at the seller's premises. The buyer bears full risk from there to the destination.

Seller is responsible for delivery to the custody of the carrier, which is provided by the buyer. Risk is transferred as soon as loading has taken place.

Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport and insurance to the destination.

Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport and insurance to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport and insurance to the destination.

Seller delivers the goods unloaded at a specified place inside the agreed terminal. Risk is transferred as soon as the goods have been unloaded.

Seller delivers the goods to the disposal of the buyer on the arriving means of transport at the agreed place. Seller assumes the risk until the goods are made ready for unloading from the arriving means of transport.

Seller is responsible for bringing the goods to the destination, paying any duty and making the goods available to the buyer. Risk is transferred as soon as the buyer has access to the goods ready for unloading at the agreed destination.

Seller is responsible for delivery of the goods at the quay alongside the ship. From this point onwards, risk lies with the buyer

Seller is responsible for delivery of the goods loaded on board the ship. Risk is transferred as soon as goods have been set down inside the ship.

Seller covers cost of freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.

Seller covers cost of insurance and freight, duty unpaid, to the named port of destination. Risk is transferred as soon as goods have been set down inside the ship.

■ Costs
 ■ Risk
 ■ Insurance

  All modes of transport

  Sea&Inland waterways